

# APPENDIX A: METHODOLOGY

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			5HDGLQJ 3DU
	6XUYH\ UHVS	DOXPQL SRS\	
5HJLRQ	1	3HUFHC	1 3HUFHQW
%DOWLPRUH			
&KDUORWWH			
&RORUDGR			
/RV \$QJHOHV			
1HZ <RUN			
1RUWK 7H[DV			
2DNODQG			
6DFUDPHQWR			
6DQ )UDQFLVFR %D\ \$UHD			
6HDWWOH			
6LOLFRQ 9DOOH\			
6RXWK &DUROLQD			
7XOVD			
7ZLQ &LWLHV			
:DVKLQJWRQ '&			



















4 \$OO WKLQJV FRQVLGHUHG KRZ GR \RX IHHO DERXW \RXU RYHU  
\$PHUL&RUSV VHUYLF>H HQSH WLRQQFHUHVSRQVH@ >9HU\ VDWLVILHG

4 +RZ PXFK GR \RX DJUHH RU GLVDJUHH WKDW \RXU 5HDGLQJ 3DU  
ZDV GHILQLQJ SURIHVVLRQDO H[SHULHQFH

>6HOHFW

RQH UHVSQRVH IRU HDFK URZ@ >6WURQJO\ DJUHH \$JUHH 1HLWK  
GLVDJUHH@

4 3OHVH HODERUDWH RQ \RXU UHVSQRVH +RZ LI DW DOO GLG  
\$PHUL&RUSV VHUYLFH DIIHFW \RXU SURIHVVLRQDO JRDOV"

4 \$IWHU \RXU 5HDGLQJ 3DUWQHUV \$PHUL&RUSV VHUYLFH GLG \R  
ZKLFK \RX ZHUH VHUYLQJ"

*f* OHVV WKDQ D \HDU

*f* IRU

D \HDU RU PRUH

*f*

7KH QH[W VHVVRDWN DERXW \RXU HGXFDWLRQ DQG FDUHHU SDWKZ  
4 :KDW ZDV WKH KLJKHVW OHYHO RI VFKRRO WKDW \RX KDG FRPS  
WKDW \RX KDG UHFHLYHG DW WKH WLPH \RX EHJDQ ~~6R0UFWHUYLFH~~  
RQH@

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4 'LG \RX FRPSOHWH DGGLWLRQDO \HDUV RI VFKRROLQJ DIWHU \  
3DUWQHUV" 1R@

'LVSOD\ QH[W TXHVWLRQV LI UHVSRQGHW DQVZHUHG

4 :K\ GLG \RX GHFLGH WR FRQWLQXH \RXU HGXFDWLRQ DIWHU \\  
H[SHULHQFH"

BB

4 \$V RI WRGD\ ZKDW LV WKH KLJKHVW OHYHO RI VFKRRO \RX KD  
GHJUHH \RX KDYH ~~6HCFHFLW HRCQ~~ H@

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*f*



4 'R \RX SODQ WR SXUVXH PRUH HG<XFDWLRQ@ LQ WKH IXWXUH"

'LVSOD\ QH[W TXHVWLRQ LI UHVSRRQGHW DQVZHUHG '<

4 :KDW DGGLWLRQDO HGXFDWLRQ GR \RX SODQ WR SXUVXH"  
BB

4 'LG \RXU 5HDGLQJ 3DUWQHUV H[SHULHQFH LQIOX<H<H \RXU IX  
1R@

'LVSOD\ QH[W TXHVWLRQ LI UHVSRRQGHW DQVZHUHG '<

4 ,Q ZKDW ZD\V KDV \RXU 5HDGLQJ 3DUWQHUV H[SHULHQFH LQIO  
HGXFDWLRQDO SODQV"  
BB

4 :H G OLNH WR NQRZ LI \RX DUH ZRUNLQJ QRZ WHPSRUDULO\  
XQHPSOR\HG UHWLUHG SHUPDQHQWO\ GLVDEOHG66HDKRWHHPDNHU  
RQH@

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'LVSOD\ QH[W TXHVWLRQV LI T μ:RUNLQJ QRZμ 25 '6\

{

4 :KDW DUH \RX G>R6LHQHFWZDOO WKDW DSSO\@

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4 :KLFK RI WKH IROORZLQJ EHVW GHVFULEHV WKH 6LHQHG WQ ZKL  
DOO WKDW DSSO\@


'LVSOD\ QH[W TXHVWLRQ LI 4 '7HPSRUDULO\ ODLG R  
'3HUPDQHQWO\ GLVDEOHGµ 25 '+RPHPDNHUµ 25 '6WXGH

4 :KDW DUH \RX G>R6LHQHFWZDOO WKDW DSSO\@

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'LVSOD\ QH[W TXHVWLRQ LI 4 µ,Q DQRWKHU VHUYLFH





4 ,I \RX IRXQG RXW DERXW D SUREOHP LQ \RXU FRPPXQLW\ WKDV  
VRPHWKLQJ DERXW KRZ ZHOO GR \RX WKLQN \RX ZRXOG EH DEOH  
IROORZLQJ OHFW RQH UHVSRQVH LQ HDFK URZ@ >, GHILQLWHO\ FR  
1RW VXUH , SUREDEO\ FRXOG QRW GR WKLV , GHILQLWHO\ FRXOG

4XHVWLRQ

4XHVWLRQ  
VRXUFH





4 +RZ ORQJ KDYH \RX OLYHG LQ \RX 6HSUHFVHG QWHF@ P PXQLW\"

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:H DUH LQWHUHVWHG LQ KRZ SHRSOH DUH JHWLQJ DORQJ ILQDQ  
TXHVWLRQV DUH DERXW WKH WRWDO LQFRPH RI DOO PHPEHUV RI  
LQ EHIRUH WDJHV 7KLV ILJXUH VKRXOG LQFOXGH LQFRPH IUR  
VDODULHV ZDJHV SHQVLRQV 6RFLDO 6HFXULW\ GLYLGHQGV LQ





